# STEPHANIE REYNOLDS CONSULTING

Leadership & Organizational Consultants

# **COLLABORATIVE CONFLICT RESOLUTION**

Change and conflict go hand in hand. They are occurring more frequently in our personal and professional lives. Today, practically all organizations recognize that in order to be continuously competitive and successful, they need to be drivers or change, and simultaneously manage its many potential negative consequences (e.g. delayed product introductions, stalled project teams, unwanted turnover, etc.). Fundamental to an organization's capacity to accomplish this, is its ability to maximize positive outcomes and minimize negative ones from the inevitable conflict that accompanies change. Organizations and individuals that embrace conflict resolution skills create more productive, responsive and innovative environments and a distinct market advantage. As a result, managing and resolving conflict constructively is a critical competency for every person inside today's workplace – and outside it as well.

Collaborative Conflict Resolution is a highly interactive and engaging ½ day or one-day workshop designed for all levels in the organization. Participants learn the value of conflict, and are equipped with the skills to **manage their own** conflict situations constructively. Included are a Conflict Styles Assessment, skills for managing emotions, and a skill practice using proven steps for resolving conflict collaboratively.

# **Program Overview**

## **MODULE ONE** - Introduction to Collaborative Conflict Resolution

In this module, participants gain a clear understanding of the value or positive outcomes of conflict, along with its potential negative consequences if left unattended. This module includes a tool for assessing the <u>intensity</u> of conflict.

# **Exercises/Discussions Include:**

- The positive/negative consequences of conflict and a clear understanding of the value of positive conflict resolution
- The Continuum of Conflict
- Overview and course objectives

# **MODULE TWO** - Conflict Styles

• This module introduces the concept of conflict styles; a person's preferred way of dealing with conflict situations. Participants take a self-administered assessment that reveals their dominant and less preferred conflict styles. The five conflict styles are discussed and evaluated for their positive and negative aspects in various conflict situations. Practical tips for dealing with other conflict styles are provided. The sources and types of conflict are also included in this module.

#### **Exercises/Discussions Include:**

- Conflict Styles self-assessment instrument
- Positive/Negative aspects of each style
- Style applications
- Assessing the sources and types of conflict

# **MODULE THREE** - Creating Collaborative Conflict Resolution

**Here, participants learn** the value of finding solutions to conflict, which *fully satisfy* the concerns of both persons. They learn and experience the role of emotions and self-management during conflict. They discover a protocol of communication ground rules that facilitate *Collaborative Conflict Resolution*, and a process within which to apply them.

## **Exercises/Discussions Include:**

- When to use the collaborative approach
- How to manage emotions
- Communication ground rules (Video models included)
- Steps for Collaborative Conflict Resolution (Video models included)

# **MODULE FOUR - Skill Practice/Role Play**

**In this module,** participants identify a real conflict situation they want to work on and have the opportunity to apply the tools and steps of *Collaborative Conflict Resolution* in practice sessions. Group and instructor feedback available.

# **Exercises/Discussions Include:**

- Skill practice
- Exercises with participants' real conflict situations
- Peer feedback
- Personal commitment for on-the-job application

#### **ABOUT SRC**

Stephanie Reynolds Consulting is a premier provider of executive coaching, team facilitation, organizational change management, and leadership training solutions. We offer a very successful track record over many years of working with clients ranging from the private, public, and non-profit sectors. Our clients include: Alaska Airlines, The University of Washington, Amazon, Microsoft, Navos Behavioral Health, Philips Healthcare, Cancer Research and Biostatistics, Forefront Suicide Prevention, and Colliers International. We specialize in designing and delivering solutions to scale individuals, teams, and organizations. We are respected for our client commitment, business acumen, trusted advice, and remarkable results.